S ClubReady

Mayweather Boxing + Fitness

User Guide

Demo Site

Mayweather Boxing + Fitness Demo Site <u>http://www.mwbfdemo.clubready.com</u> Username: Mayweatherdemo Password: demo



Welcome Email, Setup Request, & Attachments



Selcome Email

Good Afternoon, Welcome to ClubReady!!

Your ClubReady site has been created, and a Merchant Specialist will be contacting you shortly to help you get started, obtain necessary documentation, and complete Merchant setup. I will be working with you to get your presale package set up, as well as numerous other items for your site. Please use the link below to setup your 1st training call.

https://calendly.com/diane-27/60-min-call

The training will cover the following:

Basic Navigation/ 3 main tabs	
1. small menu/large menu	5. Prospects vs Members
2. Learn tab	6. Entering Staff
3. Support & Get Help	7. Practice site
4. Dashboard widgets	8. POS/Inventory

There will be a second email that will follow for requested information to start the setup of your New Mayweather Site.

Attachments:

- 1. Intro Guide
- 2. Hardware Guide
- 3. ClubReady Foundations Owner / Admin Training

Please use this link to order your Hardware - https://form.jotform.com/91416388856167

Welcome to ClubReady!!



Setup Request

Welcome to ClubReady, my name is Diane, and I will be setting up your New Mayweather Boxing site. To help me with the process I would appreciate the following information to get me started:

- 1. Confirm your clubs address
- 2. Confirm your clubs telephone number
- 3. The Sales tax for your State and if the tax should be applied to the following
 - Products
 - Clothing
 - Memberships

• I need to know you sales tax rates are for Memberships, Membership Fees, Services (PT and other services you may offer outside of membership), and Products. I also need to know if clothing items are taxable or if you have any other special tax rates we need to be aware of."

- 4. When do you plan on starting your pre-sale?
- 5. When do you plan on going live? (Opening)
- 6. Has your lease been signed?
- 7. Your direct contact number

Diane

Thank you for the information and I look forward to working with you!



Sector Attachment Example

ClubReady ClubReady Foundations Owner / Admin Training THIS WEBINAR IS DESIGNED FOR OWNERS WHO HAVE GONE THROUGH SETUP WITH YOUR SETUP SPECIALIST. DURING THIS WEBINAR WE WILL COVER ITEMS THAT YOU MIGHT HAVE NOT LEARNED ABOUT, HOWEVER, IT WILL BE BENEFICIAL IN MANAGING YOUR CLUB. IF YOU WOULD LIKE TO REVIEW SOME BASICS, PLEASE JOIN OUR LIVE WEBINARS LOCATED UNDER LEARN > TRAINING. LEARN TAB CLICK on underlined text for more training info! SETUP > CLUBREADY INVOICES PAID AND UNPAID INVOICES ADD CREDIT PAYMENT PREFERENCES THINGS TO KNOW - WITHIN CLUBREADY INVOICES, YOU WILL BE ABLE TO VIEW ANY PAID OR UNPAID INVOICES FOR YOUR CLUBREADY BILLING. YOU WILL BE ABLE TO UPDATE THE CREDIT CARD ON FILE FOR PAYMENT AS WELL. SETUP > GENERAL CHECK IN WEB KIOSK CLUBREADY DESKTOP APP KEY NOTES - EACH CHECK IN METHOD WILL HAVE ITS OWN FUNCTIONALITIES AND ADVANTAGES. CLICK HERE TO VIEW A COMPARISON TO SELECT AN OPTION THAT BETTER SUITS YOUR CLUB.

SETUP > COMMUNICATIONS

- COMMUNICATION SETTINGS
- SYSTEM EMAILS
- ANNOUNCEMENTS
- INTERNAL REPORTS

SETUP > AUTOMATION

LEAD ASSIGNMENT



Second Second Reference

- ✓ Place your order using the following link <u>https://form.jotform.com/91416388856167</u>
- ✓ Any hardware that does not exactly match the items in this guide will have limited to no support by ClubReady Support.
- ✓ Please allow 2-4 weeks for delivery from date of form acceptance.
- ✓ Please contact <u>support@clubready.com</u> or use our Live Chat when this equipment is in place for final configuration & testing via remote computer session with a ClubReady Hardware Technician.



SclubReady Menu Style: Large View



This menu style shows as tabs across the top of the page with the club logo in the corner.



SclubReady Menu Style: Small View



This menu style takes up less space but has no club logo. This menu style offers the same menu options, with a drop down menu's as a single menu strip along the top of the page.

Change The Menu Style - https://www.clubready.com/wiki/WK12387804136



Custom Dashboard & Widgets

lanagement Member Management	unlock
─ Unread Incoming SMS Messages (0)) —
0 All Staff	
	Management Member Management Member Management Member Management Member Management Member Management

Main > Dashboard

This dashboard allows for you to add, arrange and delete widgets. Widgets show quick reports or allows for quick actions to be completed by a staff.

Managing Your Dashboard - https://www.clubready.com/wiki/WK27678848655



Lead Management Dashboard: Tasks

			Main >	Dashboard				
My	Custom Dashboards	Lead Management					03:09	9 PM
Tasks	1 33	Charlie Clubowner [4670167 🔻	All Due Dates	All Lead Types	▼ All Purposes	T		
Leads	7 32	All Priority •	search by name					
Activity	0 0	Page Size showing 1 of 1 mate	ch					\$
Guest I	Log 0 0	Lead Name	Lead Type	Activity	Staff Name	Due Date	Priority	
		WORK IT Mrs Prospect	PT Training Prospect	Follow up Reminder	Charlie Clubowner 🥖	4/30/2018 🧷	No Priority 🥖	*

The **Tasks** tab will display all of the tasks created for membership prospects only. The number displayed to the left show tasks assigned to the staff member currently logged in. The number displayed to the right show tasks for all the club.

The screen will display a list of tasks with the Lead Name, Lead Type, Activity that needs to be completed, Staff Name assigned to the task, Due Date and Priority. Select the WORK IT button to add details and log the task as completed.

Note: After selecting your filters, make sure to refresh your screen by scrolling to the bottom of the page to view the new results.



Second Se

		Ma	ain > Dashb	oard			
My Custom Dashboards	Lead Management						03:13 PM
Tasks 1 33	Charlie Clubowner [4670167	All Lead Types	 All Refe 	rral Types 🔹	No Freshness Filter	•	Assigned
Leads 7 32	No Sales Contacted Filter	All Contact Methods	▼ search b	y name			Unassigned
Activity 0 0	Page Size showing 7 of 7 m	atches					Ş
Guest Log 00	Lead Name	Lead Type	Referral Type	Contact Method	Entry Time	Contacts	
	WORK IT Jason Smith	Unscheduled Lead	Flyer	Telephone Inquiry	Added 4 days ago	🕑 1 contact	
	WORK IT Jon Martin	Visit "Booked"	Instagram	Telephone Inquiry	Added last month	📀 1 contact	

The **Leads** tab will display all of the leads added. The number displayed to the left show leads assigned to the staff member currently logged in. The number displayed to the right show all of the club's leads.

The screen will display a list with the **Lead Name**, **Lead Type**, **Referral Type**, **Contact Method**, **Entry Time** and **Contacts**. Click on **WORK IT** if you need to follow up with the lead and log the contact details.

Note: After selecting your filters, make sure to refresh your screen by scrolling to the bottom of the page to view the new results.



Lead Management Dashboard: Activity



Main > Dashboard

The Activity tab reflects current data or activity for a specific day. The report will display Tasks Done, Bookings, New Leads and New Deals. A time bar lets you know when are these activities happening throughout your club.



Second Se

Failed Appointments Units Sold Appointments Guests 0 -10 6 tomorrow 1..... First Appointment Cancelled 0 Walk In 0 First Visit Sold 0 Additional Appointments 0 No Show 1 Appt Show Be-Back Sold 0 Rescheduled 0 2 2 12am 10am 12pm 2am 4am 6am 8am 2pm 4pm 6pm 8pm 10pm Booking Information Customer Status 10:30 AM - 11:30 AM Tom Jenkins WORK IT Inactive Member cell :(310) 555-9999 min Added 1 years ago with Jane Doe Door hanger ▲ no completed e-waiver #70070823 10:30 AM - 11:30 AM Jill Jordan WORK IT Inactive Member cell :(123) 456-6654 min Added last year with Jane Doe ▲ no completed e-waiver #70070834

Main > Dashboard

The Guest Log tab reflects guest information for a specific day. The report will display Appointments, Failed Appointments, Guests and Units Sold. A time bar lets you know when are these bookings happening throughout your club.



Solution Lead Management Dashboard: Tasks



The **Tasks** tab will display all of the tasks created for members only. The number displayed to the left show tasks assigned to the staff member currently logged in. The number displayed to the right show tasks for all the club.

The screen will display a list of tasks with the **Member Name**, **Lead Type**, **Activity** that needs to be completed, **Staff Name** assigned to the task, **Due Date** and **Priority**. Select the **WORK IT** button to add details and log the task as completed.

Note: After selecting your filters, make sure to refresh your screen by scrolling to the bottom of the page to view the new results.



Second Se

Main > Dashboard

My Custom Dashboards	Lead Management	Member Management		02:32 PM
Tasks 00	All Staff	 All Lead Types 	 No Freshness Filter 	Assigned
Members 0 0 <	No Sales Contacted Filter	All Contact Methods	▼ search by name	Unassigned
Activity 00	showing 0 of 0 matches			\$

The **Members** tab will display all of the members in your site. The number displayed to the left show members assigned to the staff member currently logged in. The number displayed to the right show all of the club's members.

The screen will display a list with the **Member Name**, **Lead Type**, **Referral Type**, **Contact Method**, **Entry Time** and **Contacts**. Click on **WORK IT** if you need to follow up with the lead and log the contact details.

Note: After selecting your filters, make sure to refresh your screen by scrolling to the bottom of the page to view the new results.



Lead Management Dashboard: Activity

,		Main >	 Dashboard 			
My Custom Dashboards	Lead Management	Member Mana	agement			02:29 PM
Tasks00Members00Activity00	All Staff All Member Types	All Lead Type search by nam	s v e		9	30 Aug 2019 < today >
	TasksDone		Bookings		Agreements	
	O $\ensuremath{\circ}$		0 🛛		2	
						9
	12am 2am 4am	6am	8am 10am 12	2 2pm 2pm	4pm 6pm	8pm 10pm
	Time Memb	er Name	Activity		Staff Name	Status
	WORK IT 3:20 PM Mister	Customer	Unlimited 6 Month Me Agreement Created	embership/M2M	Master Admin	Unlimted Group
	WORK IT 3:20 PM John S	Smith	2x/Week Agreement	Created	Master Admin	2X/Week

The Activity tab reflects current data or activity for a specific day. The report will display **Tasks Done**, **Bookings**, and **Agreements**. A time bar lets you know when are these activities happening throughout your club.



Section 2017 Lookup Prospect

Prospects > Membership Prospects

⊘Main ⊟Bookings	Prospects	♥ Members	🛓 Staff	🖉 Reports	💠 Setup	? Learn	
▼ Additional Filters Search Print Open Lead Assigned To	My Sa	ead Lookup aved Filters (1 h By Name	.) •	Tasks	(3) end An Er	Email mail Blast T	Text (SMS)
Lead Added	• type n	ame		Reply T	o:	don@mayv	veather.fit 🖉
All Lead Types All Contact Types	▼ ▼ sho	4 Matches ow lead assign	團 ments	Subject		note - you can u	ise [firstname] [lastname] tags in the
All Genders	▼ sh	now recent re	set all	Email T	emplate:	Prospect E	mail Blast (ClubReady Sys
Last Action on Lead	• Aweso	ome, Lady obert		Purpos	e:	Members	ship Sales [system] 🔹
Last Change to Lead Typ Lead Has Amenity No Misc. Filter	e V Rowle Testlei	ey, Brett ifi, Justin		The second secon	selected em	nail template	contains a [content] email
All Referral Types	T			Email C	ontent has	a limit of 700	0 characters.



Section 2018 Lookup Members

Members > Lookup

⊘Main ⊟Bookings	Prospects	♥ Members	🛓 Staff	🖉 Reports	🌣 Setup	? Learn		
₹ Additional Filt ers	→目	Member Lookup)	Tasks	(2)	Email	Text (SMS)	Ν
≫ pin open All	A Sear	Saved Filters (C)) •	s 💽 s	e <mark>nd An E</mark> r	nail Blast	To The Filtered	List
Only Active Members Only Inactive Members	type	name		Reply T	ō:	don@may	weather.fit 🖉	
Buying Services Not Buying Services		A Matches Show recent re	set all	Subject	:	note - you can	use [firstname] [lastname] tags in the
Has Alerts Is Associated Member	Cust	omer, Mister 🥝		Email T	emplate:	Customer	/Member Email Bl	ast (Clul
Is Responsible Member	Smit	olein, caroline (h, John 📀 麗	9	Purpos	e:	Internal	Sales (eg PT) [sys	temj •
All Membership Types	•			The B	selected em	nail template	contains a [conte	nt] emai
All Primary Trainers	·			Email C	ontent has	a limit of 70	00 characters.	



Sentering a Prospect

Adding in a Prospect Who Calls the Club or Has Not Scheduled A Booking Yet

🗞 Add A New Prospect To Training Team Sa	andbox and Field
Gender അ ☑ include in duplicate search	○ Male ○ Female
First Name an ■ include in duplicate search	
Last Name 🚥	
Email Address (important)	
Cell Phone	
Home Phone	
Work Phone	
	0
Referred by Customer	start typing (at least 3 characters) to select from list
Heard About Club How?	Select How They Heard
Lead Type 🚥	Select A Prospect Type
⊡ Email Is Sent?	✓ Yes - New Prospect Email email template is used
ClubReady Login Available? 🚥	Select

Click on **Prospect > Add New Prospect.** Any fields with the REQ icon will have to be completed to save your prospect.



Sales Process



Sequence with the sequence of the sequence of

Main > New Agreement > Select Person > Confirm

😹 Write Up A New Agreemer	nt At Training	g Team Sandbox	
📰 Lookup By Name (always try Mr	a lookup first)	or 😋 add somebody new	
Before Proceeding To The	Agreement S	election Please Confirm Their Details	
	First Name and	Mr	
☑ include in	Last Name	Customer	
☑ include in	Gender and and and and and and and and		
	Date Of Birth	Month V Day Vear V	
	Address and	1 Main Street	
	City 💷	Anywhere	
	State and	MO	
	ZIP Code 🚥	63001	
☑ include in	Email 🚥	customer@clubready.com	
☑ include in	Cell Phone duplicate search	(555) 123-4141	
Ho	me Phone 🚥	(555) 123-4141	
	Work Phone		
Drive	rs License No.		
	Barcode		
Ex	ternal User ID		
		✓ Confirm	

All fields that have the required icon (**REQ**) need to be filled out. All other fields are optional. Once you have verified all information click **Continue to Packages**.



Second Se

Select Plan > Adjust Pricing & Pay Dates

Presale Membership	Packages go back
• Select This Package	\$89.00 - Monthly Unlimited \$0 Down (PreSale Special) MEMBERSHIP view details
• Select This Package	\$99.00 - Monthly Unlimited (PreSale Special) MEMBERSHIP view details
Select This Package	\$79.00 - 2x/Week 💋 MEMBERSHIP view details

Select the package the customer is interested in purchasing. Click **Select This Package**.



Sequence with the sequence of the sequence of

Select Plan > Adjust Pricing & Pay Dates

Write Up A Ne	ew Agreement For №	lister Custom	ner [62912962]	
Step 1	Step 2	Step 3 Complete	SE	CURE
Monthly Unlimit choose a different	ed (PreSale Special) sales package go to se on 3 Months	(\$99.00) tup for this sa	ales package	
Buyers Name				
Mister	Customer			
Included Amenit	ies (click amenity to open descri	ption)		Y
Agreement Class	ification		Show Agreement Classification	V

Step 1: After selecting the Sales Package Folder and desired package you will be taken to the **Write Up A Agreement For** screen.

Buyers Name - You have the ability to adjust who will be making the purchase today.



Second Se

Select Plan > Adjust Pricing & Pay Dates



Opportunity Setup - Shows initial planned payments and their due dates. You have the option to adjust both the amount coming due and their due dates. **Auto-Renew Evergreen** - The status of an auto-renew agreement will be detailed here. Select **No** if the customer does not want this agreement to be on Auto-Renew.



Sequence with the sequence of the sequence of

Assigning Sales	Commission	N& Member Contact
-----------------	------------	-------------------

Responsible Staff		9
Choose staff for sale		
Assign Staff		
Choose staff member		
Optional Note		
Enter an optional note here	^	
	~	
SAVE AND GO TO STEP 2 - Review & Finalize		

Select the **Responsible Staff** who will receive the full commission. If you wish to split the sale with another employee, select **Split sale between staff** and choose the staff from the second drop down. For follow up tasks, choose from the **Assign Staff** drop down. You may add a note in the field under **Optional Note**. Once you are finished click the button **SAVE AND GO TO STEP 2 - Review & Finalize.**



Second Se

Review Terms > Take Signatures

Step 1 Agreement Setup	Step 2 A Review & Finalize	Step 3 Complete SECU
Review hide revi	iew details	
Base Monthly		Installment payment is today for \$9.95
O Total initial term	n price is \$9.95	Then auto-renew at \$9.95
Initiation: \$40.00 to be paid today		Crunch Enhancement Fee every 12 months starting on 8/1/2017 (\$39.00)

Take a minute to review the terms of the agreement and confirm they are accurate.



Select here to open full agreements for signatures.



S Taking Signatures

Review Contract & Take Signatures

Kie Vie	ew Unsigned Agreement 📃
jur	np to signature 🔹 1
t	that if at any time I believe conditions to be unsafe, I will immediately discontinue further participation in the Activity.
	2. I FULLY UNDERSTAND that: (a) Parties Activities involve risks and dangers of SERIOUS BODILY INJURY, SICKNESS AND DISEASE, INCLUDING PERMANENT DISABILITY, PARALYSIS AND DEATH ("Risks"); (b) these Risks and dangers may be caused by my own actions, or inactions, the actions or inactions of others participating in the Activity, as well as those of Parties, the condition in which the Activity takes place, conditions in the club, the actions or inactions of any other third party, or THE NEGLIGENCE OF THE "RELEASEES" NAMED BELOW, (c) there may be other risks and social and economic losses either not known to me or not readily foreseeable at this time; and I FULLY ACCEPT AND ASSUME ALL SUCH RISKS AND ALL RESPONSIBILITY FOR LOSSES, COSTS, AND DAMAGES incurred as a result of my Participation in the Activity.
	3. I HEREBY RELEASE, DISCHARGE, COVENANT NOT TO SUE, AND AGREE TO INDEMNIFY AND SAVE AND HOLD HARMLESS Parties, their respective administrators, directors, agents, officers, volunteers, and employees, other participants, any sponsors, advertisers, and if applicable, owners and lessors of premises on which the Activity takes place (each considered one of the Releasees' herein) from all liability, claims, demands, losses, or damages on my account caused or alleged to be caused in whole or in part by any person for any reason or otherwise, including negligent rescue operations and further agree that if, despite this release, I, or anyone on my behalf makes a claim against any of the Releasees named above, I WILL INDEMNIFY, SAVE AND HOLD HARMLESS EACH OF THE RELEASEES FROM ANY LITIGATION EXPENSES, ATTORNEY FEES, LOSS LIABILITY, DAMAGE OR COSTS ANY MAY INCUR AS THE RESULT OF ANY SUCH CLAIM.
I HAVE BY SIGNIN BE A C	READ THIS AGREEMENT, FULLY UNDERSTAND IT'S TERMS, UNDERSTAND THAT I HAVE GIVEN UP SUBSTANTIAL RIGHTS IG IT AND HAVE SIGNED IT FREELY AND WITHOUT ANY INDUCEMENT OR ASSURANCE OF ANY NATURE AND INTEND IT TO OMPLETE AND UNCONDITIONAL RELEASE OF ALL LIABILITY TO THE GREATEST EXTENT ALLOWED BY LAW AND AGREE

BE A COMPLETE AND UNCONDITIONAL RELEASE OF ALL LIABILITY OTHE GREATEST EXTENT ALLOWED BY LAW AND AGREE THAT IF ANY PORTION OF THIS AGREEMENT IS HELD TO BE INVALID THAT THE BALANCE, NOTWITHSTANDING, SHALL CONTINUE IN FULL FORCE AND EFFECT.

Mr Customer



05/11/2017

Take the member's signature using the signature capture method setup for your club. When signing an agreement using the PC, you are able to use a signature pad. If using a tablet, you will use onscreen using (member will use their finger).

When performing a phone sale, you have the option to skip signatures. Next time the member checks in, they can sign the agreement.





Sequence with the sequence of the sequence of

Take Payment & Finalize the Deal



Select **AT POS** to continue the process and collect payment.

Click Finalize the Agreement.

Note: The agreement will be automatically emailed to the member at this point.



Second Se

Take Payment & Finalize the Deal				
Step 1 Agreement Setup Step 2 Complete Complete				
Summary & Options For This New Agreement				
This New Agreement (#9037178)	Dayana SILVA's Options			
Agreement PDF With Fax Cover Sheet Included	Go To Dayana's Full Options List			
Fax Cover Sheet For Faxing Documents	Barcode Tag Setup 🛦 No Barcode Assigned			
Down Payment Receipt	Fingerprint Setup			
This Agreements Details Page	Add Associated Members			
Go To Point Of Sale	Update Dayana's ID Photo			
Write Up Another Agreement	Re-Email Dayana's System Login Details			
	😴 Work It			

Select Go To Point Of Sale to proceed to the terminal.

Note: The agreement fee will be automatically added to the cart.



Point of Sale: Taking Agreement Payment

enter a note (at least 10 characters).

Pre-Discount Price 99.00

Monthly Unlimited (PreSale Special) Due 8/6/2019



tem	Quantity	Taxable	Price	Extended Price
Monthly Unlimited (PreSale Special) Due 8/6/2019	1	-	\$99.00	\$99.00
Boxing Glove- Black SM/MD BLACK / SM/MD \vee	1	-	\$69.99	\$69.99
Gel Shock Quick Wraps- Black SM/MD $$ BLACK / SM/MD $$ $$ $$	1	-	\$24.99	\$24.99
Heart Rate Monitor-Scosche	1	-	\$79.99	\$79.99
Maxweather Ladies Location Tee BLACK / SM	1	-	\$24.99	\$24.99
Vpdate Remove Item				Cance
Monthly Unlimited (PreSale Special)				
go to agreement #9038615 detail		0.0	00	\$0.00
▲ Original Price \$99.00				

Quantity

1

Taxable

Price

\$0.00

Select from the left POS Quickpad **Essentials Kit**. You can also locate other products by selecting **Product Search**.

Once all items are in the cart, **adjust price of Gloves to \$99.00 and \$0 the rest** (Click on the product to change price and click **Update**).

Proceed to **CHECKOUT** to select payment method.



Extended Price

\$0.00

Staking Payment

Select the appropriate payment method.

BALANCE DUE	Sale Assigned To 🔹			
\$99 99				
	Item	Quantity	Price	
	Monthly Unlimited (PreSale Special) Due 8/6/2019 12:00:00 AM	1	\$0.00	
G ADD	Boxing Glove- Black SM/MD	1	\$99.99	
123	Gel Shock Quick Wraps- Black SM/MD	1	\$0.00	
4 5 6	Heart Rate Monitor-Scosche	1	\$0.00	
7 8 9	Mayweather Ladies Location Tee	1	\$0.00	
	Item Total		\$99.99	
€ FXACT	Sub Total		\$99.99	
	Sales Tax		\$0.00	
	Order Total		\$99.99	
Cash Tendered \$0.00	Change Due		\$0.00	
CHANGE	Add Payments			
\$0.00	CARD			
POS setupmy permissions	EXTERNAL			
×	СНЕСК			

Select the appropriate payment method. If paying by credit card you will be prompted to select card on file, swipe or enter the card information.

If a customer is paying by cash, select the quick cash amount or click PAD, to enter a specific dollar amount.

The sale will be assigned to the staff person currently logged in, however this person can be changed if needed. To change who the sale is assigned to, click on the existing name and then choose from a list of staff.



Finalizing the Purchase

It is now time to complete the sale by processing payment.



At **CHECKOUT** select the payment method and who will get credit for the sale by clicking on the staff name. Next, click **COMPLETE THIS SALE** to finalize purchase.



Source Bulk Upload Inventory

Reports or Setup > Products > Bulk Upload Inventory

This report is a tool that allows you to make bulk adjustments to inventory. All changes are logged in inventory adjustment history.

sku	product	quantity
492914-43288	Drawstring Bag DRAWSTRING BACK 14X18	200
492936-43290	Lanyards LANYARDS BLACK 2 X 90CM "	200
1	Mayweather Pop Up Tent Kit MAYWEATHER BLACK TENT & WALL 1	1
492929-43289	Sweat Towels SWEAT WHITE 11 X 18	200
404627	Heart Rate Monitor Rhythm Plus- Scosche Arm Band RHYTHM BLA	100
526789	Heart Rate Monitor TICKR - Wahoo Chest Band TICKR BLACK O/S"	100
422922	Location Tee- Men's	190
422926	Location Tee-Ladies'	210

Once an order is received, you will use the spreadsheet emailed to you with the order details. Copy and paste this information in the appropriate column of the Blank ClubReady Bulk Inventory Adjust spreadsheet (located under **Reports > Products > Current Inventory**), and save the document as a **.csv file**.



Source States St

Reports or Setup > Products > Bulk Upload Inventory

This tool allows you to make bulk adjustments to inventory - for eaxmple when you do a physical inventory of your products in stock. You can either set the inventory to a specific count or you can adjust by specific increases or decreases. All changes are logged in inventory adjustment history.



Navigate to **Reports > Products > Bulk Inventory Adjust.** Click on **Choose file** and find the .csv file saved in the computer. Then click on **Upload CSV File.**

The file will be uploaded and inspected. If it is in the correct format and ready to be processed you can click on **Do Bulk Adjustment**.

All adjustments will appear on screen and the inventory has now been changed. These changes are logged and can be found in **Reports > Products >** Inventory Change Log.



© Current Inventory

Reports or Setup > Products > Current Inventory

This report displays the Stock level for all your products. This report is a tool that allows you to update inventory for individual items. All changes are logged in inventory adjustment history.

Current Inventory	
search for specific products	
Filter By Product Category	
Oon't Show Products That Have Never Been Sold And Have No Stock Level	
Only Show Out Of Stock	
Show Product Image	
	Resport (also used as template for bulk adjust tool)
Products (3)	Stock Level
[#38461] Mayweather Boxing Is My Therapy Pullover: BLACK / MD corp product)	-1
[#41148] Mayweather Men's Sueded Crew: Heather Charcoal / LG (corp product)	-2
[#41138] Mayweather Unisex Fitted Raglan: Gunmetal Heather/Black / LG (corp product)	-1

When generating this report, you will be able to filter by using the **search for specific products... search bar, Filter By Product Category** dropdown menu, **Don't Show Products That Have Never Been Sold And Have No Stock Level, Only Show Out Of Stock** and **Show Product Image** check boxes.

Note: this report will default with the Don't Show Products That Have Never Been Sold And Have No Stock Level boxed checked.

If you are planning on using the **Bulk Inventory Adjust** tool, you will be able to **Export** this **Inventory List** by clicking the **export (also used as a template for bulk adjust tool)** option.


Solution Inventory Change Log

Reports > Products > Inventory Change Log

This report shows all inventory changes that are not sales, such as manual adjustments and received orders.

Inventor 10/1/2019 Note: Whole	/ Change Log - CRT - 10/31/2019 sale price must be set up	raining Membership Site (2829)					
Product Id	Product Variation Id	Product Name	Adjustment Date	Adjustment By	Change Type	Description	Amount	Impact
101757		\$20 Club Credit	10/17/2019	Charlie Clubowner	Manual Increase (Bulk Upload Adjustment)	Bulk Inv Adjust : Current 90 / Set To 100	10	\$0.00
101760	26122	12oz Water: Cherry 12oz Water	10/17/2019	Charlie Clubowner	Manual Decrease (Bulk Upload Adjustment)	Bulk Inv Adjust : Current 184 / Decrease By 5	-5	\$0.00
121835		\$25 Gift Card	10/17/2019	Charlie Clubowner	Manual Increase (Bulk Upload Adjustment)	Bulk Inv Adjust : Current 100 / Increase By 10	10	\$10.00
308954		Leggings	10/17/2019	Charlie Clubowner	Received Inventory Increase		10	\$10.00
431952	88527	Hand Towels: Black	10/24/2019	Charlie Clubowner	Manual Increase		10	\$20.00
431952	88528	Hand Towels: Blue	10/24/2019	Charlie Clubowner	Manual Increase		30	\$60.00

Choose the date range you want to view from the calendar or select a preset date range. From the drop down menu you can choose to; **Show All Changes, Only Manual Inventory INCREASE Corrections, Only Manual Inventory DECREASE corrections** or **Only Damaged Goods inventory DECREASES.**

The report will display: Product Name, Adjustment Date, Adjustment By, Change Type, Description, Amount, and Impact.



Sequence Key Reports

Learn > Knowledge

Gross Sales Detail:

https://www.clubready.com/wiki/WK2721823106

Draft Report:

https://www.clubready.com/wiki/WK27775508099

Agreements Log:

https://www.clubready.com/wiki/WK28245089888

Referral Report:

https://www.clubready.com/wiki/WK27101056417

Class Attendance:

https://www.clubready.com/wiki/WK30776941942



Sequence Key Reports

Learn > Knowledge

Past Dues:

https://www.clubready.com/wiki/WK27193779972

Declined Charges Log:

https://www.clubready.com/wiki/WK27253986692

Session Payroll:

https://www.clubready.com/wiki/WK26007606628

Time Clock Payroll:

https://www.clubready.com/wiki/WK25972245282

Members By Package:

https://www.clubready.com/wiki/WK27237541796



Sequence Key Reports

Learn > Knowledge

Bulk Email History:

https://www.clubready.com/wiki/WK30365127615

Lost Members:

https://www.clubready.com/wiki/WK27138016177

Lost Sheep:

https://www.clubready.com/wiki/WK300946265

Invoices Coming Due:

https://www.clubready.com/wiki/WK27731039034

Remit Report:

https://www.clubready.com/wiki/WK25882113028



CRUniversity

CRUniversity provides Learning Paths and Courses designed to assist you in mastering ClubReady through a series of video tutorials. The Courses cover everything from the Menu and how to navigate the site, how to sell agreements, using the Point of Sale, Scheduling, and more!

The following codes will automatically register you for the appropriate Foundations Learning Path.

Enter the code: FoundationsMember

Copy the corresponding code that applies to your location and click on the following link to create your account: <u>https://cruniversity.litmos.com/self-signup/</u>

You will then receive an email that creates your login and password at https://cruniversity.litmos.com

Each Learning Path is made up of several courses that train the user on using the ClubReady software. You can follow the Learning Path that has been constructed, or you can look at different courses based on your individual needs in the Course Library.



Training: Recorded Training Sessions

Learn > Training

You can play these recorded sessions at your convenience for extra learning anytime! To locate additional recorded training sessions, go to **Learn > Knowledge >** and enter the word **webinar** in your search. This will populate any of our pre-recorded sessions.

Video - Communications: https://www.clubready.com/wiki/WK26995751820

Video - Managing An Agreement: https://www.clubready.com/wiki/WK31035704214

Video - Reports: Intelligence, Sales And Misc Reports: https://www.clubready.com/wiki/WK31016141186

Video - Employee Time Clock: https://www.clubready.com/wiki/WK31458733558

Video - Managing Tasks And Using Work It Recorded Webinar: https://www.clubready.com/wiki/WK27972088386



Training: ClubReady Foundations Webinar

	Learn > Training						
Wednesday, October 3, 2018							
10:00 AM EST	All Club Staff Experience ClubReady Foundations For the first 60 min, this Afterwards, there will b maximum attendees	e level: Everybody s for Staff Members (90 mins) Atena Martin view details s class covers the basics of ClubReady for Staff, Trainers and Manager. the an open Q&A regarding any questions pertaining to the webinar. 99					
	dial-in number access code	https://attendee.gotowebinar.com/rt/7367516649021485569					
	🔑 Key Learning 1	Basics					
	🔑 Key Learning 2	Manager Functions					
	🔑 Key Learning 3	Trainer Functions					



Training: ClubReady Foundations Webinar

ClubReady FC	oundations for Staff Members (90 mins)
Show in My Time Zone This class covers the basics of ClubReady for Staff, Train	siners and Managers.
'Required field	1 44
Required field First Name	Last Name*
"Required field First Name" Email Address"	Last Name*
Required field First Name Email Address*	Last Name*
Required field First Name Email Address* By clicking this button, you submit your information to the v	Last Name*

Complete the registration information and you will receive an email confirmation you have been registered to attend.



Section Working Tasks



Sourcess the Work It

Prospects/Members tab > Tasks

Detail	Agreements (1)	Bookings (0)	Notes (8)	Files ((2) T	āsks (1)	Past 30 Days	;
	Mr Custo Amenities Nor	mer ^{[9679922] ^{Ie}}	Male					
WORK IT	GO POS NEW DEAL	BILLING BOOKINGS	PRESENT	PROFILE	WELLNESS	LOGIN AS	ALL DETAIL	LEAD HIST.

OR

Tasks (180)	Email	Text (SMS)	Phone	Postal Mail	Мар			
Tasks For	r Customers					Show all custo click to filter tasks	mer tasks y team member assigned	•
180 5 6	7 8 9	10 11 12	13 14 15				🚖 done today by you	0
180 tasks currently	due - above is this w	eek and next - double clic	k names & dates to ec	lit			by all the team	0
	r Customer 🔺		Send SMS to clier	t		Tracy T 11/14/2	No Priority	*



Second Work It – Contact

Mr Custome	er	No Lead T	ype				more options for M
Contact	Sales Scripts	Fast	Book				🕒 add task
🔚 Make A Phone	e Call	Send An	Email		Send An SMS	2	Person to Person
Cell number	(123) 456-7890		Past Ca	alls (0)	Key Note (0)	All Notes (8)	Lead Type History
Home number	(123) 456-7890		Last Call		none yet		
Worknumber	Unknown		Last Talked	With	never by pl	hone	
Workflumber	onknown		Calls Last 3	0 Days	none		
Select The Outcom	e Of The Call	•				🔲 hide any v	with no phone conversation
enter details of call							
Internal Sales (eg P	T)						
✓ Log The Phone C	all	·					

The **Contact** tab provides different contact methods that can be taken for your Prospects and Members. The options include logging phone calls, sending an email, sending an SMS (text) message, and logging person to person contact.



Source Work It – Phone Calls



The **Make A Phone Call** tab will show the client's contact numbers, last call information, and a chronological history of the calls.



Second Work It – Emails



The **Send An Email** tab allows you to make contact with the client through email. The right side of the screen will show a history of email correspondence between the client and staff member.



Source Work It – Fast Book

	ier	No Lead Type			more op	tions for Mr
Contact	Sales Scripts	Fast Book			G add task	🔚 log call
Se Cons	ults 🙎	Services	a Cla	asses		
Mr Custon	ner	No Lead Type			more op	otions for Mr
Contact	Sales Scripts	Fast Book			🕒 add task	🔲 log call
Contact	Sales Scripts Services	Fast Book			add task	🗐 log call
Contact	Sales Scripts Services Rt	Fast Book	60m		add task	🗎 log call
Contact Consults Consults Consults Corp PT S	Sales Scripts Services & Class Int Sales Consult	Fast Book	60m ⁰ 15m	30m	3 add task	i log call
Contact Consults Consults Consults Corp PT S Fitness Corp	Sales Scripts Services acclass Sales Consult Sales Consult Sonsult 30min	Fast Book	60m [°] 15m 30m	30m	3 add task	i log call

The **Fast Book** tab allows you a fast and easy way to book your client into **Consults**, **Services** or **Classes.** Simply select the type of service you wish to book as well as the duration.



Source Work It – Fast Book

otions for	more op			2	No Lead Type	r	Mr Customer
🔚 log ca	🔁 add task			k	Fast Boo	Sales Scripts	Contact
					ses	ervices 🚨 Class	Consults 🔒 Se
			1	30		30min	Fitness Consult 3
s 🔻	Staff Members	With All		ening	ernoon 🛛 Eve	Morning ○ Aft	● All Day ● I
	T	Maria	C	Cat	E.J.	Thur	
	Tues	Mon	Sun	Sat	Fri	Thu	wed
	10th	9th	8th	Zth	6th	5th	4th
	17th	16th	15th	14th	13th	12th	11th
	24th	23rd	22nd	21st	20th	19th	18th
	2.11						
est		howing up avo	sult chances of s	cor		duling grid view	♦ go to full sched
est		howing up avo	sult chances of s	cor		duling grid view	go to full schee
est ptions for 1	d \longleftrightarrow b	howing up avo	sult chances of sl	cor	No Lead Type	duling grid view	 ∗ go to full sched Mr Customer
est otions for I	d \longleftrightarrow b more op	howing up avo	sult chances of si	cor	No Lead Type Fast Boo	duling grid view	 go to full scheet Mr Customer Contact
est ations for 1	d ↔ b more op ⊖ add task	howing up avo	sult chances of s	cor	No Lead Type Fast Boo	duling grid view Gales Scripts rvices 22 Class	go to full schee Mr Customer Contact Consults 2 Set
est ations for 1	d ←→ b more op @ add task	howing up avo	sult chances of si	cor k 30r	No Lead Type Fast Boo	duling grid view Sales Scripts rvices 2 Class Omin	go to full scheo Mr Customer Contact Consults Set Fitness Consult 3
est itions for 1	d ←→ b more op • add task	howing up avo	sult chances of s	cor k 30r	No Lead Type Fast Boo	duling grid view Sales Scripts rvices & Class iOmin 10 P choose a	go to full sched Mr Customer Contact Consults Set Fitness Consult 3 Tuesday, January 1
est itions for I i log ca	d ←→ b more op add task	howing up avo	sult chances of s	cor k 30r	No Lead Type Fast Boo ses	duling grid view Sales Scripts rvices 2 Class Omin 10 2 choose a s	go to full sched Mr Customer Contact Consults Sea Fitness Consult 3 Tuesday, January 1 apply booking rules
est itions for N log ca	d + b more op add task	howing up avo	sult chances of s	cor k 30r • Afternoon	No Lead Type Fast Boo ses	duling grid view Sales Scripts rvices 2 Class Comin 10 P choose a s rrning	go to full scheo Mr Customer Contact Consults See Fitness Consult 3 Tuesday, January 1 spply booking rules Mor
est itions for I i log ca	d more op add task onsult most like Evening y Trainer	howing up avo	sult chances of s	cor k 30r Afternoon :15 PM th Test Demo	No Lead Type Fast Boo ses a different date	duling grid view Sales Scripts rvices 2 Class Domin 10 2 choose a s rrning rainer	go to full sched Mr Customer Contact Consults Set Fitness Consult 3 Tuesday, January 1 pply booking rules Mor G:00 AM with Tracy Tr
est stions for I m log ca ely to show	d more op add task onsult most like Evening y Trainer	howing up avo Drily show times c Comp 6:15 PM with Trac Comp 6:15 PM	sult chances of s	cor k Afternoon :15 PM th Test Demo	No Lead Type Fast Boo ees a different date	duling grid view Sales Scripts rvices 2 Class Omin 10 \$ choose a s rning	go to full sched Mr Customer Contact Consults 2 Set Fitness Consult 3 Tuesday, January 1 upply booking rules Mor 6:00 AM 6:00 AM 6:00 AM
est itions for I im log ca ely to show	d more op add task onsult most like Evening y Trainer Adams	howing up avo Drily show times c	sult chances of si	cor k 30r Afternoon :15 PM th Test Demo :15 PM	No Lead Type Fast Boo ses a different date	duling grid view Sales Scripts Exercises 22 Class Comin 10 2 choose a s rrning rainer	
est itions for I log ca ely to show	d more op add task onsult most like Evening y Trainer Adams y Trainer	howing up avo Drily show times c Drily show times c Comparison	sult chances of s	cor k Afternoon 15 PM th Test Demo 15 PM th Tracy Trainer 15 PM th John Adams	No Lead Type Fast Boo ees a different date	duling grid view Sales Scripts rvices 2 Class Omin 10 P choose a s rning tams tams tams	go to full sched Mr Customer Contact Consults 2 Set Fitness Consult 3 Tuesday, January 1 sply booking rules Mor 6:00 AM with Tracy Tr. 6:00 AM with John Ad 6:15 AM with Tracy Tr. }

consult chances of showing up avoid

go to full scheduling grid view

Once you've selected the type of service, you can then select the client's preference for a morning, afternoon or evening appointment, as well as the trainer.



Semail Blasts

	My Saved Filters (0)	
	Search By Name	
	type name	
	🙎 3 Matches 🛒	
Tasks (248)	Email Text (SMS) Phone Postal Mail Map	
Send An E	mail Blast To The Filtered List	go to emai
Reply To:	manager@clubready.com (not default) 🖉	
cc:	staff member sending blast if their email is available	
Subject:	note - you can use [firstname] [lastname] tags in the subject line	
Email Template:	Customer/Member Email Blast (ClubReady System Default) view template change	🛛 🕕 info
Purpose:	Internal Sales (eg PT) [system] 🔹	
🕦 The selected e	mail template contains a [content] email tag and requires that you enter content below. Saved Email [content] Tag Text 🔻	
B I U B	s a limit of 7000 characters.	
B I U d Email Content has enter your email cannot use any a	s a limit of 7000 characters. message text here - this will replace the [content] tag in the email template when the e dditional tags in this text	emails are sent.
B I U Email Content has enter your email cannot use any a Save this content	s a limit of 7000 characters. message text here - this will replace the [content] tag in the email template when the edditional tags in this text text to use again later	emails are sent.

Prospects/Members > Email

Your email blast will attempt to send to all of the prospects/members that are showing in the lookup list at the time you send your blast, so filtering will allow you to email a target audience. To start narrowing who will receive an email blast, click on the 3 bars. This will provide you with options to narrow the search.

Select, or fill in, the following fields: **Reply To**, **Subject**, **Email Template**, **Use Previously Saved Email** (If you have saved any email content previously you can select this saved text from the drop-down box).

Other selections will include:

Save this content text to use again later - If you are going to send this out on a regular basis.

Extend expired logins when emailing - If you want to extend the client's access to their login area.

Send this email blast even to people who have opted out from emails - This option is typically used for notifying clients of past due or collections status issues.



Sector Text Blast

Prospects/Members > Text (SMS)

	My Saved Filters (0)	
	Search By Name	$\mathbf{\mathbf{v}}$
	type name	
	🙎 3 Matches 🛒	
Tasks (197) Email	Text (SMS) Phone Postal Mail	Мар
C Send A Text Blast	t To The Filtered List	go to sms queue
current credit available	e 9.60 USD (480 messages)	view prices add credit
P A maximum of 2 Promotiona	I SMS messages can be sent to any user in any 7 day period.	
P A sufficient credit balance is	needed for SMS messages to be sent.	
SMS Blast messages are only window opens.	/ sent from 10am EST to 10pm EST - you can send a blast outsid	le those hours and it will be sent when the send
Enter Text (SMS) Message	Below	
(160 characters maximum - 145 messages	5 remain - remember tags may take more or less chars when repl	laced) show me the tags I can use in text
Select A Purpose: Internal	Sales (eg PT) [system]	
Hi [firstname],		~

To start narrowing who will receive a text blast, click on the 3 bars. This will provide you with options to narrow the search.

The screen will display the current amount of credit available and allow you to view prices and add credit.

The last section is where you will actually compose the message. Click the button **Send Text Message (SMS) Blast** to start the send process.



Solution Automated Emails

Setup > Communications > System Emails

Emails Rel	ated To Prospects
On Off	Default New Prospect Email 🥖
On Off	Friends & Family Referrals 🥖 (not implemented yet - fixe
On Off	Default Prospect Automation Emails 🥖
Emails Rel	ated To Staff Initiated Email Blasts / Messages
Emails Rel	ated To Staff Initiated Email Blasts / Messages
Emails Relation	ated To Staff Initiated Email Blasts / Messages
Emails Relation	ated To Staff Initiated Email Blasts / Messages Ad-hoc Single Email Send ? Default Prospect Email Blass
Emails Relation	ated To Staff Initiated Email Blasts / Messages Ad-hoc Single Email Send ? Default Prospect Email Blasts? Default Member Email Blasts ?

Default Email Reply To Address	don@mayweather.fit				
Email And Reply To Address Options	 Always send from default from address 				
fault will be used if other options are not	 Send from assigned sales consultant 				
possible due to lack of email address etc)	 Send from default but cc assigned sales consultant 				
Any template used by this email type <u>mu</u> mail tags will shown in the drop down of av	s <u>t</u> contain the following email tags [unsubscribe] - only templates that contain these ailable email templates below				
Emails Use This Email Template view I add new	Prospect Email Blast [System Default]				
Optional Email Attachment	No Attachment 🖉				
✓ Update This Email Type					
	manager@mayweather.com				

System emails are the type of emails that ClubReady sends (mostly automatically) as part of the day to day operation of a club.

Click on the **edit pencil** next to the System Email to manage the settings such as **Email Template** that will be sent out, **Email Attachments** and send yourself a **test email** prior to sending to your customers.



Semail Templates

Setup > Communications > Email Templates



Click on the **+ Add New** tab to choose from the 4 ways to create a custom template:

Create a blank template, Cloning an existing template, Cloning system default template or Clone a newsletter template

Type the name of your new template and click on the button **Add The New Email Template** to save and continue.



Semail Templates

Setup > Communications > Email Templates

General Ed	itor Tag Info
Insert a tag	Insert an image Save
1, B I Ŧ == =	≡ ≔ ≔ ⊨ ⊞ co ≕ — <u>A</u> at Aa
	Email not displaying correctly? [viewinbrowset]
	MAYWEATHER BOXING FITNESS
	THANK YOU FOR YOUR INTEREST IN <u>MAYWEATHER</u> BOXING + FITNESS! Our team will contact you shortly with more information about the studio and how you can start training like the Champ.
	Team Mayweather
	[locationname] [locationaddress] [locationphonenumber] ©Mayweather Boxing & Fitness [currentyear] [unsubscribe]

Click on the **Editor** tab to proceed adding the content for your email template.

Choose from **Inserting a Tag** or **Inserting an image** to display for your users.

NOTE:

- Avoid using copy + paste from Microsoft Word.



Solution Invoice Adjustments

Member > Billing > Invoices > Edit Pencil

6/4/2017	\$9.95	#76423266 Base Monthly	•	0	 •	Due on 6/4/2017	Membership	
#76423266 A \$9.95 / Base Mo	Adjust Invoice For Nonthly / Due 6/4/2017	1r Customer						
	Option	ns For Adjusting This Invoice						

\$9.95 / Base Monthly / Due 6,	/4/2017
	Options For Adjusting This Invoice
Yes No	Automatically Draft This Invoice When Due Note - you can turn off all drafting for this agreement from the summary side-menu option
	Adjust The Invoice Details (Amount or Due Date)
0	Cancel The Invoice
	Action : Change Package / Invoice Due \$ Amount / Due Dates
Amount Due \$	9.95 No Sales Taxes 🔻 \$
Due Date	6/4/2017
Change Package Type	Base Monthly 🔹
Optional Note	
	Vpdate or cancel

Selecting the option **Adjust The Invoice Details** will update the screen to display all options you can adjust for this one invoice. Make the desired changes to the invoice. Click the **Update** button to save changes.



Refund an Invoice

Member > Billing > Invoices > Select Invoice ID # > Issue A Refund

Invoice Detail (#76811337) PAID 🤗 👰
Name	Mister Customer
Amount	\$180.00 🔳 Issue A Refund
Payment Due Date	5/11/2017
Detail	30Min Personal Training 4xMonth (monthly)

After select the blue invoice id#, Select **Issue A Refund** for refund options.

#76811337 Refund Paid In	voice Mister Customer
\$180.00	
30Min Personal Training 4xMon	th (monthly)
Paid 5/11/2017 By Cash	
	Customer Refund
Refund Method	Select •
Send Notification Email	Select Cash
Partial Refund	Written Check Client Credit Balance
	Status of any associated bookings / credits
Past bookings	0
Future bookings	0
Booking Credits	4 credits will be automatically deleted
Optional Note	
	Refund \$180 or cancel

From this detail screen, select the desired form of payment to be refunded back to the member. Options will be CC/Bank ACH on file, Written Check, Cash, or Client Credit Balance. You may also choose to send an email notification or leave a note.

To finalize, click the **Refund** button.



Section 2 Adding a New Invoice

Member > Billing > Invoices > Add A New Invoice

O Add A New Invoice	
Don't Tie To An Existing Agreement	•
Select Sales Package or Fee Type	
None Cancellation Fee Freeze Fee	×
Enter Invoice Description	
<pre>Enter Payment Due Date</pre>	
6/9/2017 Enter An Optional Note	
Create New Invoice or cancel	B

You have the option from here to **Tie to An Agreement, Select A Sales Package or Fee Type, Invoice Description, Invoice Amount, Payment Due Date and an Optional Note.** To finalize, click **Create New Invoice**



Section Adding a New Invoice

Member > Billing > Invoices > Add A New Invoice

O Add A New Invoice	
Don't Tie To An Existing Agreement	•
Select Sales Package or Fee Type	
None	^
Cancellation Fee	
Freeze Fee	-
Enter Invoice Description	
Enter Invoice \$ Amount \$	
Enter Payment Due Date 6/9/2017	
Enter An Optional Note	
Create New Invoice or cancel	

You have the option from here to **Tie to An Agreement**, **Select A Sales Package or Fee Type**, **Invoice Description**, **Invoice Amount**, **Payment Due Date and an Optional Note**. To finalize, click **Create New Invoice**



Solution Cancel an Agreement

Member Account > Agreements > Full Details > Cancel This Agreement

Detail	Agreements (1)	Bookings (0)	Notes (2)	Files (1)	Tasks (0)	Past 30 Days	
	Mr Custon month to month Amenities Towe	ner [12470635 el Service	i] Male				
WORK IT	GO POS NEW DEAL	BILLING BOOKING	S PRESENT	PROFILE WELL	ESS LOGIN AS	ALL DETAIL	LEAD HIST.
Agreements	s List						
11/7/2016	Active Dra	ft	\$720.00 + (#4265319 agr927-407	\$50.00 in Fee) 6 x 1xWeek 3 7574-9193306-c NIC SIGNATURE	s 0 Minutes PT 🕈 1934-sg2069	9	• Full Details
G	Cancel This	s Agreeme	ent Effec	tive Imme	ediately		
	Cobodulo T	hia Aaroo				Future	Data

Cancel & Refund All Payments To A Credit Balance For A Re-Write

Cancel This Agreement Effective Immediately: This agreement will be cancelled today. All unpaid invoices will be cancelled.

Schedule This Agreement To Auto-Cancel On A Future Date: This agreement will be autocancelled on a future date you select. The agreement will not change until that date.

Cancel & Refund All Payments To A Credit Balance For A Re-Write: All paid invoices will be refunded to a customer as credit balance.



Second Se

Member Account > All Detail > Billing > Payment Details On File

Billing	🧱 Bookings	徽 General	Check-in
Invo	ices / Payments /	Refunds / Trans	action Ledger
Agre	ements (0)		
Cust	omer Notes (4)		
Selec	t In Point Of Sale	e	
Writ	e Up A New Agre	eement	
Payn	nent Details On F	ile	

Name On Credit Card		Billing Address				
Mr Customer	٢	Street 1				
Card Number		Street 2				
0000 0000 0000 0000 reg	🧧 VISA 🚃 😁	City			Stato	
MM/YY reg		Postal Code	reg	United State	8	~

To add a new bank account select the **New Payment Profile** button. Click on **Bank Account** tab to enter the client's bank account information. Select the **Add** button to save the information. To add a new credit card select **New Payment Profile** button. Click on **Credit Card** tab to enter the client's credit card information. Select the **Add** button to save the information. If you just need to update the expiration date click the edit pencil next to the existing payment profile.



Edit Member's Profile

Member Account > Profile



GO BACK		Click To Update
Mr Customer (La	st Updated Tuesday, February 14, 2017 5:01 PM)	
General Details		
Login Active Until	No time limit (mm/dd/yyyy) view calendar	
Customer Type	No Assignment	
Referred How	Unknown •	
Referred by Customer	search across all locations sta	art typing (at least 3 characters) to select from list
External User ID		
Gender	Male •	
Date of Birth	(3) March • 31 • 1979 •	
Cell Phone		
Phone	(554) 554-5544	
Work Phone		
Email Address	mrcustomer@clubready.com	
Drivers License #		
Emergency Cont	act Information	
Contact Name		
Contact Phone		
Relationship		example - Spouse

The options available to edit are **Member Type, Name, Address, Phone Numbers, Email, Emergency Contacts, Date of Birth**, etc. To save your changes, click the button **Click to Update**.



Sedit Membership Status

Member Account > All Detail > General > Edit Membership Status

Membership status is driven by the mem potentially automatically updated by sche membership prospects.	ers membership expiration date. You can manually edit this date below, but it will also be uled payments or the status of any responsible member. Inactive members can be reclassifie	d as
Active Member - Buying Services		
Member Since Date	2/13/2015	
Membership Expiration Date	1/21/2017	
nternal Prospect Type	PT Training Prospect	
Add A Note (Optional)		

Member Since Date -This date is set by the member's original membership purchase date. You may alter manually here. Membership Expiration Date -This date is based off of the member's membership package. You may manually adjust it here if needed. Internal Prospect Type/Convert Back to Prospect -If they are a member, you may use this field to classify them as an Internal Prospect Type. If you set a member to an expired date, you can then re-classify them as a prospect type of your choosing here. Add A Note - This allows you to create a note when making any adjustments to the membership status.



Second Add a Photo

Prospects > Select Prospect Account > Green Plus Sign



Click to **Upload A Photo** or **Webcam Photo** button and the photo will be successfully added to the client's profile.



Sember Notes

Member Account > All Detail > Member Notes

MR CUSTOMER	
Select A Note Type 💟 Was There Any Contact Involved?	
Add a new note here	~
Add FYI : Adding a note from agreement detail will tie notes to an agreement	
No Category Filter V	
 NOV 21st 2016 : 9:05 AM ≤ Email Blast : Holy Cow don't miss out! by : Natasha C. Receipt Status : Currently Unknown view the email that was sent 	0 🗙

Select A Note Type from the first drop down menu and indicate if there Was There Any Contact Involved with the member from the second drop down menu. Type your note into the text box and click Add to save the note.



Second Second Add a Member Alert

Member Account > All Detail > General > Alerts

MR	CUS	TOMER
----	-----	-------

Alerts allow a note to be added for a customer that is visible in schedules and at check-in. Alerts can expire, after which time they will automatically be deleted. For customer self check an alert can show on the check-in screen visible to the customer (eg - Please talk to the front desk about your account). Alerts are not visible to customers, beyond any text made visible at customer self check-in.

Add A New	Alert For MR	
		0
Expires	(mm/dd/yyyy) - Leave blank for no expiration	
□ Notify Cust	omer At Self Check-In	
Add Alert		
Existing Aler	ts	

This **Alerts** function is particularly helpful in reminding staff to take a member's signature on an unsigned agreement. (Such as when the agreement was sold over the phone)

Add A New Alert field allows you to enter a new message for staff.

Expires field allows you to enter the date you wish the alert to expire. Leave this blank for if you do not wish for it to expire.

Notify Customer At Self Check-In box allows you to enter the message you wish the customer to see. If selected the customer would immediately be notified, upon check-in, of the alert.



Semail Login & Reset Password

Member Account > All Detail > General > Email Their Login & Reset Password



To access this screen click search and select the desired client. Verify the client has an email address, if not click the edit pencil to enter one. Click the **All Detail** button.

Select the link for **Email Their Login & Reset Password**, a confirmation message *login details sent* will appear.



Solution View Check-In History



Member Account > Attendance Card

To generate this report, select the date range and click to **Generate Report**. The results will display on screen and show the number of check-ins, date of the check-ins, and the club location of the check-ins.

This data can also be exported by clicking on **export to Excel** or **export to PDF** and will contain the same information as the on screen report.



Point of Sale

Click To Lookup A Person	🛒 Last 5			\$0.00
ltem	Quantity	Taxable	Price	Extended Price
Mister Customer [24062008]				\$89.00
0 Open Carts 4 Paid Invoices 1 Future Invoice 1 Payment	Add Credit To Ac	count		
Item	Quantity	Taxable	Price	Extended Price
▲ Founders Unlimited Monthly Recurring Due 6/15/2018	1	-	\$89.00	\$89.00

 $M_{D} > D \cap S$

The POS is used for taking payment on past due and future invoices as well as for selling merchandise. To pull a client into the POS, select the **Click to Lookup a Person** button.

If the client has any invoices that are due, they will automatically populate in the POS shopping cart. You can also access the client's **Future Invoices** to take payment on an invoice not yet due. Any unfinished transactions can be resumed by selecting the **Incomplete Carts** button. Select **Add Credit To Account** if purchasing a gift card or promotional credits for the customer. **Paid Invoices** and **Payments** can also be selected from this screen.



Selecting a Product

Main > POS

(Product Search	Select the indivi
Amino Boost	Drinks	no quick-pad setup
PRODUCT	CATEGORY	Back To Quick Pads
		drink
no quick-pad setup	no quick-pad setup	^{no} Filter By Product Category •
		In Stock On Off
		NOS Energy Drink (Blue Can) Stock Level : Out Of Stock
		NOS Energy Drink Cherry (Red Can Stock Level : Out Of Stock
		NOS Energy Drink ZERO (Grey Can stock Level : Out Of Stock

vidual product or choose a category. he by selecting the quick pad or roduct Search. Clicking on the ace it in the shopping cart.



Section Editing an Checking Out

Once an item appears in the shopping cart, click on the item to make any adjustments that may be needed. When ready, select Checkout.



Adjustments may include; modifying the quantity, price, applying a discount or removing the product from the shopping cart.

		Item Total	\$15.00
Clear RegisterReset All	Ø CHECKOUT	Sub Total	\$15.00
		Sales Tax	\$0.00
		TOTAL	\$15.00

When ready, click the **CHECKOUT** button to advance to the payment screen.


Staking Payment

Select the appropriate payment method.

BALANCE DUE	Sale Assigned To 🔸	🙈 Major Tom						
\$15.00								
	Item	Qua	ntity Price					
	Boxing Gloves	1	\$15.00					
	Item Total		\$15.00					
G ADD	Sub Total		\$15.00					
	Sales Tax		\$0.00					
4 5 6	Order Total		\$15.00					
789	Change Due		\$0.00					
0								
C EXACT	Add Payments							
CLEAR O BILLS	CREDT							
Cash Tendered	CARD							
\$0.00								
CLANCE	BANK							
CHANGE	BANK ACH							
\$0.00								
	EXTERNAL							
嶽 POS setup								
Image: my permissions	CHECK							
×								

Select the appropriate payment method. If paying by credit card you will be prompted to select card on file, swipe or enter the card information.

If a customer is paying by cash, select the quick cash amount or click PAD, to enter a specific dollar amount.

The sale will be assigned to the staff person currently logged in, however this person can be changed if needed. To change who the sale is assigned to, click on the existing name and then choose from a list of staff.



Finalizing the Purchase

It is now time to complete the sale by processing payment.



At **CHECKOUT** select the payment method and who will get credit for the sale by clicking on the staff name. Next, click **COMPLETE THIS SALE** to finalize purchase.



Staking Payment: Decline Responses

Refer to common decline reasons that might occur when collecting payment from clients.

Do not honor - The system received a failed transaction message code from the issuing bank during the attempt to authorize the purchase request. There are many types of response codes, and "Do Not Honor" is the generic bucket used.

Generic Decline - A generic bank response which indicates simply that they are not willing to accept the transaction. The transaction may be declined due to a high level of recent activity on a card, a lack of matching AVS information, a card being over its limit, or a range of other reasons which only the bank can provide more information.

Restricted Card - The customer's bank has declined the transaction as the card has some restrictions.

Cardholder transaction not permitted - This response indicates that the card issuing bank is declining the transaction for unspecified reasons. The response doesn't necessarily indicate that there is a problem with the card; however, it does indicate that the bank won't approve this transaction.

Insufficient Funds - An issue that occurs when an account does not have adequate capital to satisfy a payment demand.



Scheduling



Classes: Add a Class to the Schedule

TIME / DATE	MON 22	TUE 23
6:00 AM	50 Classic (60 Mins) 6:00 AM - 7:00 AM Demo L	50 Classic (60 Mins) 6:00 AM - 7:00 AM Demo L
8:00 AM		
9:00 AM	50 Connect (45 Mins) 9:00 AM - 9:45 AM <i>No Instructor</i>	

Bookings > Classes

MON JAN 22nd	
Schedule A Class Monday, January 22, 2018 Choose A Class Type	
Intro Ride (30 Mins)	^
Classic (60 Mins)	L
Classic (45 Mins)	L
Connect (60 Mins)	L
Connect (45 Mins)	5
Performance (60 Mins)	
Performance (45 Mins)	
Endurance (75 Mins)	
Endurance (60 Mins)	
Endurance (45 Mins)	-

Locate and select the day you want to add the class on the schedule. Click **ADD A CLASS**.

Now **Choose A Class Type** for the date selected.



Classes: Add a Class to the Schedule

Bookings > Classes

MON JAN 22nd	8
Schedule A 60 Mins Classic (60 Mins) Class Monday, January 22, 2018	
add an optional additional class name	
Names Used Before For This Class Type	•
Mashup Monday!	
· · · · · · · · · · · · · · · · · · ·	
• note - clients will see this (optional) additional class name on their schedule in their login area or published on your site - to change this so they do not see classic (60 mins) class setup	it go to
 note - clients will see this (optional) additional class name on their schedule in their login area or published on your site - to change this so they do not see classic (60 mins) class setup Select A Class Instructor 	it go to
 note - clients will see this (optional) additional class name on their schedule in their login area or published on your site - to change this so they do not see classic (60 mins) class setup Select A Class Instructor Charlie Clubowner 	it go to
 note - clients will see this (optional) additional class name on their scheduler in their login area or published on your site - to change this so they do not see classic (60 mins) class setup Select A Class Instructor Charlie Clubowner Demo Login 	it go to

Type or select if you want to use a secondary name for the class for members to view when they book into the class.



Assign instructor to the class.

Select the Start time for the class and click **Schedule This Class** to add your class to the schedule.



Classes: Schedule a Class Booking

Bookings > Classes



Locate and select the class you want to book customer into. Click the option to Make A New Booking.

	MON JAN 22nd
	Classic (60 Mins) Class 6:00 AM - 7:00 AM Demo Login
	Book This For
	Mr Customer 🗢
1	Note : Mr has no available paid credits for this type of booking but per Rides session credit rules, an available Ride Credit Class session credit will be used to make this booking
	Customer Notification
🗷 Ser	id Mr An Email To
cu	stomer@email.com
Ser	d A Text Message (requires credits)
	Optional Internal Note (Mr will not see it)
	Make The Class Booking For Mr
Image: Bac	k

Use the search box to locate your client. **Send An Email To or Send A Text Message** to notify your client of their booking. Select **Make The Class The Booking** to complete.

Note: Only staff with adequate permissions may book a member into a service without credits.



Section Classes: Bulk Adjust

Bookings > Classes > list / edit

📃 🎫 💦 Sho	owing Class Month Of July 203	18		😒 week 📄 month 🖉 list / edit
Show All Class	ses •		Class Data Damas Filian	
 Filter list by class d All Days All Sta All Instructors 	ay, time or instructor rt Times T		7/1/2018 * 7/31	/2018 Vpdate Date Range
The class list / edit vie	ew allows you to make bulk changes to Bulk Actions On Selected Classes	scheduled classes. The week & r	nonth views only allow adjustments e & Change Instructor 🗟 Cl	s to single schedule classes hange Class Type 🏾 🏵 Additional Class Name
7/1/2018 to 7/31/20	18 - 74 Scheduled Classes Yes N	Only Show Future Classes		8
Small Group	Tuesday, July 10	11:00 AM - 11:30 AM	Tracey Trainer	1 Booking - 2 Open Spaces
Group PT	Tuesday, July 10	4:00 PM - 4:45 PM	John Cena	3 Bookings - 7 Open Spaces
Zumba	Wednesday, July 11	7:00 AM - 8:00 AM	Frontdesk Felicity	1 Booking - 14 Open Spaces

Once you are on the **list/edit** view, you will have the following filter options to narrow down your list: **Show All Classes, Class Date Range, Day, Time** and **Instructors.**

There are check boxes to the left to allow you to individually select specific classes or a select all to change all of the classes listed.

Select from the tool bark which bulk action you wish to perform: **Cancel, Change Time, Change Instructor, Change Class Type** or add an **Additional Class Name**.



Grid View: Schedule a Service

Bookings > Grid View



1-on-1 services are scheduled via the Grid View. Select the date and click on the beginning time block under the provider performing the service.

8:00 AM - 8:30 AM Tracy Trainer Personal Training 30 Mins Session Book This For Mr Customer Customer Customer Notify Mr Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone		THU JAN 5th	
Tracy Trainer Personal Training 30 Mins Session Book This For Mr Customer © Notify Mr Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone		8:00 AM - 8:30 AM	
Personal Training 30 Mins Session Book This For Mr Customer C Notify Mr Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone		Tracy Trainer	
Book This For Mr Customer Customer Customer Customer Notify Mr Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone		Personal Training 30 Mins Session	
Mr Customer C Mr Customer C Mr Customer C Notify Mr Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone		Book This For	
Notify Mr Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone		Mr Customer 😑	
Notify Mr Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone		\bigcirc	
 Send Mr An Email To mrcustomer@clubready.com Send A Text Message No Cell Phone 		Notify Mr	
mrcustomer@clubready.com Send A Text Message A O Cell Phone	Send	Mr An Email To	
Send A Text Message 🛕 No Cell Phone	mrcu	stomer@clubready.com	
	Send	A Text Message 🚺 No Cell Phone	
Optional Internal Note (Mr will not see it)		Optional Internal Note (Mr will not see it)	
Make The Booking For Mr		G Make The Booking For Mr	

Click the **Add New Booking** button. Select the desired service and use the search box to search for your client.

Send An Email To or Send A Text Message to notify your client of their booking.

Select Make The Booking to complete.

Note: Only staff with adequate permissions may book a member into a service without credits.



Grid View: Cancel a Booking

Bookings > Grid View

	FRONTDESK	Tracy
🔁 organize	FELICITY	Trainer
	Front Desk Staff	Trainer
		0
🛉 Time		
7 ^{:00} AM		
8:00 AM		M.Customer Personal Training

Select the session you wish to cancel and a window will open with management options.

	Mr Customer [ID 2311063] WORKIT Personal Training 30 Mins Booking #40329770 Thursday, January 5, 2017 8:00 AM with Tracy Trainer A This session finished 5 hrs ago - has not yet been logged
\rm Detail	Notes (0) Cancel Re-Book Off
	Per Cancellation Policy - Customer will lose this session unless not customers fault
Mr Custo Cancella	omer wants to cancel (Aloses session credit) tion is not Mr Customer's fault (does not lose session credit)
 Send An En mrcuston Send A Tex 	mail To ner@clubready.com tt Message (requires credits)
Optional Inter	nal Note
S Cancel Th	is Booking

Select either **Customer wants to cancel** (client looses session) or **Cancellation is not Customer's fault** (client retains session).



Signature Content of C

Bookings > Grid View

	FRONTDESK	Tracy			
🔁 organize	FELICITY	Trainer			
	Front Desk Staff	Trainer			
		A			
🛉 Time					
7 ^{:00} AM					
8:00 AM		M.Customer Personal Training			
_					

Select the session you wish to log off and a window will open with management options.

	Mr Customer [ID 2311063] WORKIT Personal Training 30 Mins Booking #40329770 Thursday, January 5, 2017 8:00 AM with Tracy Trainer A This session finished 5 hrs ago - has not yet been logged												
📵 Detail	Notes (0)	🕴 Ca	ncel	5	Re-l	Book		Log	Off	1			
Previous 10 Bo (mouse over icor	ookings ns for more info)	Date Showed Checkin	9/21 S	7/2 S	6/8 S	6/8 S	6/5 S	5/13 S	4/3 S	4/1 S	10/24 S	10/16 S	
Customer Valio	No customer check-in logged No Customer Booking Confirmation A staff member with sufficient permissions can always change the payroll status later of this booking.												
Click To Select	Status	V Bo	ooking Co	omplete	ed Succ	essfully		🗙 Cus	tomer (Did Not	Show Up		
Optional Note (Client Does Not	Booking #40329770 Note 1/5/2017 Fitness							T					
		🗸 Log T	he Boo	oking)~	Log T	he Bo	oking /	And G	Go To P	POS		

To log a booking click the **Log Off** tab. Select whether to log the session as successfully completed or as a no show. Click **Log This Booking** to complete the process.



Classes: Adding Credits to Account

Member Account > Bookings



To access this screen search and select the desired client.

To start manually adding sessions click manually add session credits. Choose the quantity, session credit type and session expiration date.



ClubReady Class Kiosk App: Login Screen

Use your staff login and password to access the ClubReady Class Kiosk App





ClubReady Class Kiosk App: View Upcoming Classes

After logging in, you will see a list of all upcoming classes.





ClubReady Class Kiosk App: View Current Classes

Choose to checkin an already registered member or have a new member join the class.

÷	10:05 PM	
	FUNDAMENTALS OF YOGA 10:30 PM - 11:30 PM with TRAINER EXTRAORDINAIRE	
Not Yet Checked-In		
(A) MR C.		I'M HERE
Checked-In		



SclubReady Class Kiosk App: Confirm Check In

You can have your registered member enter their phone number to check in to the class.





SclubReady Class Kiosk App: Making A New Class Booking

After a new member is booked, select AWESOME! to go back to the class list.





ClubReady Class Kiosk App: Successful Check In

Confirmation will be seen for the member.

÷	10:08 PM	
	FUNDAMENTALS OF YOGA 10:30 PM - 11:30 PM with TRAINER EXTRAORDINAIRE	
Not Yet Checked-In		
Checked-In	Success!	
(A) MR C.	Thanks for checking- in. You're all set!	
(A) MRS C.	ок	



SclubReady Class Kiosk App: Editing Your Settings

Adjust your personal settings from the app, including Lead Time, Members Name Display and Log Out.





Second Staff Member

Staff > Add A New Staff Member

Gender *	Select 🖌					
Date of Birth	Select	1	Selec	t 🛩	Select 🛩	
Date of Hire	(10) October	•	7	~	2016 🖌	
Select Staff Type	Club Master Adn	nin	~	🔺 CI	lub Master Adr	nins Have Full System Ac
First Name *						
Last Name *						
Social Security Number						
Address						
City						
State						
ZIP Code						
Cell Phone						
Phone						
Alt Phone						
Email Address						
Emergency Contact Information						
Contact Name						
Contact Phone						
Relationship					e	xample - Spouse
ADP Payroll Specific Fields •						
Company Code					(3	8 digit code)
File Number					(8	i digit code)
Home Department					(8	digit code)
Send Login Details To New Staff Member						
Email New Staff Member Their Login Details						

Select **Gender**, **Date of Hire** and **Staff Type**. Continue adding their basic information such as **Name**, **Address**, **Email**, and **Phone**.

Select whether you would like to have the staff member's login credential sent to the above inputted email address. (recommended)

Click the **Add New Staff Member** button to save the staff member and his or her details.



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